

European-Chinese Pharma Partnering

Basel, Switzerland, October 12, 2018

The European-Chinese Pharma Partnering Event 2018 offers insights into the rapidly evolving Chinese pharma and biotech industry, its established as well as emerging players and their strategy to expand their capabilities and portfolios. Join us for an exclusive opportunity to meet Chinese executives looking to partner with Western pharma and biotech companies. The focus of this dedicated partnering event is to help life sciences companies find strategic partners, market expansion and/or funding in China. The two-days program consists of two parts: the main conference with industry speakers and company presentations, and separate partnering meetings (by invitations only). The European-Chinese Pharma Partnering Event 2018 may be just the beginning of your relationship with the surging Chinese pharma industry.

Key topics of the event

- Successful pharma licensing strategies to China, experience and lessons learned
- Views on value maximizing partnerships from both European and Chinese perspectives
- Challenges and rewards of cross-cultural partnering
- Opportunities to meet with some of China's leading pharma and innovative biotech companies

Who should participate?

Business development executives from Swiss and European pharma and biotech companies seeking to work with partners from China to expand into the Chinese market.

Participants from China

The following companies have confirmed their participation (expect 10 Chinese companies in total)

- Sihuan Pharmaceutical
- Zhejiang Hisun Pharmaceutical
- Changjiang Runfa Medicine
- EnnovaBio
- Space Peptides

Registration

Registration fee of EUR 200. Register now at www.xilefbio.com/event.

Event date and location

Friday October 12, 2018: Switzerland Innovation Park Basel Area, Gewerbestrasse 24, 4123 Allschwil, Switzerland (limited to 60 seats)

Contact

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Organizer



Event Partner



Supporting Partners



European-Chinese Pharma Partnering

Basel, Switzerland, October 12, 2018

Friday October 12, 2018

Location: Switzerland Innovation Park Basel Area, Gewerbestrasse 24, 4123 Allschwil, Switzerland

8:00 to 8:45 Check-in and Coffee

Part 1 The European perspective on challenges and opportunities of partnering

1

8:45 to 9:00 **Hans Peter Hasler, Chairman HBM Healthcare Investments:** Venturing into uncharted waters. Lessons learned

9:00 to 9:30 **Jean-Marc Sequier, Global Head of Divestments, Out-licensing at Novartis Pharma:** Out-partnering and divestment activities at Novartis

9:30 to 10:00 **Peter L. Dolan, Senior Director Strategy and Business Development at Sanofi:** Successful pharma licensing strategies

10:00 to 10:30 **Laurenz Kellenberger, Chief Scientific Officer at Basilea Pharmaceuticals:** SME perspective on licensing/distribution to Chinese companies

10:30 to 11:00 Coffee break

Part 2 The Chinese perspective on partnering

2

11:00 to 11:30 **Chris Lu, CEO at Laekna Therapeutics:** Chinese deal perspective (tbc)

11:30 to 12:00 **Jianyong Shou, Chief Scientific Officer at EnnovaBio:** Value created partnership in the current Chinese drug discovery and development ecosystem
Innovative Chinese Biotech perspective

12:00 to 12:30 Panel discussion: lessons learned, challenges and future trends (tbc)
Jörg Kazenwadel, Head of R&D Out-licensing at Roche Pharma
Huaizhong Hu, Head of R&D at Konruns Pharmaceutical

12:30 to 13:30 Networking lunch

Part 3 Company presentation session

3

13:30 to 16:00 Company presentations

16:00 End of event

Program as of September 3, 2018 and subject to change.

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